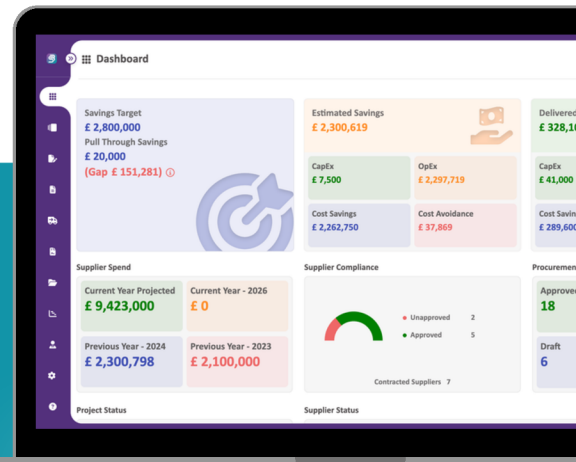


# BuyingStation Projects

*Control for CFOs Under Growth Pressure*



## We help CFOs control financial and compliance risk to support rapid growth.

BuyingStation Projects are focused and scope-defined designed to:

- Grow faster with confidence
- Cut financial and compliance risk
- Protect margin and cash flow
- Keep suppliers under control
- Put scalable controls in place

Delivered using our Source to Contract platform, the objective is to put you in control and protect commercial results.

### Human-led by design, enabled by adaptable intelligence with AI assisted insight.

We combine human judgement with structured data and systems that adapt as complexity grows, keeping buying decisions controlled, defensible and safe.



## Contract Management

Contract management provides clear visibility and disciplined control over commercial agreements, ensuring commitments remain governed as the business grows.

Without structured oversight:

- Renewal leakage reduces margin
- Pricing protections weaken
- Liability risk exposure increases
- Documentation gaps weaken audit defensibility

### What We Deliver

#### Audit-ready contract register.

A centralised repository ensuring a single source of truth, providing:

- Visibility of commitments and liabilities
- Stronger financial and compliance control
- Controlled renewal management
- Board and Investor ready reporting

#### Contract Novation & Commercial Transition

Structured management of contract transfers during Mergers & Acquisitions, Company restructuring or supplier ownership change to prevent:

- Unexpected contract changes
- Loss of commercial leverage
- Uncontrolled transfer of liability
- Service and operational disruption

We align legal execution with commercial and financial oversight to ensure controlled transition and protect margin.

### Outcome:

Stronger, contract control, better commercial protections and lower financial risk as the business grows.



## Supplier Onboarding and Governance

Supplier expansion often outpaces governance. As supplier numbers grow, exposure often increases:

- Financial risk from insufficient due diligence
- Compliance gaps from incomplete documentation
- Reporting distortion from inconsistent master data
- Reduced oversight of delegated buying authority

### What We Deliver

**Proven controls so the business consistently selects and manages the right suppliers.**

- Build bespoke onboarding templates and questionnaires
- Manage onboarding with clear due diligence checks, approvals and ownership
- Complete additional supplier checks to surface financial and compliance exposure
- Standardise supplier master data to reduce errors and duplicate suppliers
- CFO-ready reporting to strengthen oversight of delegated buying

### Outcome:

Reduced supplier risk, improved data integrity and scalable governance aligned to CFO oversight and business objectives.

## Strategic Sourcing

Unstructured sourcing can create long-term contractual obligations and hidden financial risk. We provide disciplined sourcing governance that protects margin and ensures decisions remain defensible.

### What We Deliver

- Strategic Sourcing (RFx) following our Sourcing to Supervision Process ensuring objective supplier selection within financial and compliance control.
- e-Tender governance with documented evaluation frameworks
- Negotiation strategy aligned to financial objectives and risk tolerance
- Objective supplier selection with full audit traceability
- Market testing to reduce concentration risk and strengthen leverage

### Outcome:

Improved commercial terms secured within structured financial and compliance control. Savings are achieved without increasing exposure.

## Cost Improvements

Cost reduction initiatives must protect governance and supplier resilience.

### What We Deliver

We deliver structured programmes that strengthen margin while reinforcing financial oversight.

- Targeted, finance-validated cost saving initiatives
- Supplier rationalisation reducing duplication and unmanaged risk
- Tail spend control frameworks improving visibility and reducing leakage
- Benefits tracking aligned to CFO reporting standards

### Outcome:

Measurable, sustainable financial improvement delivered within governance discipline.





## In-Person Training

We deliver in-person training that embeds best practice procurement discipline within your teams and accelerates adoption of the BuyingStation platform strengthening financial and compliance control.

### What We Deliver

Structured, hands-on training tailored to your organisational needs and procurement maturity.



Dedicated on site working session with finance, procurement and budget holders



Review approval thresholds and procurement policy to align governance and configuration



Align each module to approval pathways, sourcing stages and contract controls



Train teams end to end, embedding documented decision discipline



Configure and walkthrough dashboards for financial visibility and compliance oversight



### Outcome

A capable procurement and finance team, aligned to governance and supported by a scalable platform that reinforces financial and compliance control.

## Why BuyingStation Projects



CFO-aligned financial and compliance risk expertise



Structured, repeatable methodology



Clear accountability and defined deliverables



Governance embedded, not temporary



Control frameworks that remain long after project completion

### Triple ISO Certifications



BuyingStation is **Cyber Essentials Certified**

