



BuyingStation - M&A Advisors

Procurement intelligence supporting smoother transactions and stronger valuation outcomes

CFOs are under pressure to deliver rapid, sustainable growth, yet many lack confidence that they are working with the right suppliers and with the right controls in place.

As businesses scale, supplier relationships expand quickly. Contracts accumulate across departments, procurement decisions become distributed across teams and commercial commitments increase across the business.

During funding, refinancing or exit processes, this often creates challenges for advisors managing the transaction.

Common issues include:

- ✔ Limited visibility of supplier commitments
- ✔ Unclear contract ownership or renewal exposure
- ✔ Inconsistent procurement documentation
- ✔ Operational risk identified late in diligence

When supplier commitments are not clearly governed, these issues can slow diligence processes, introduce uncertainty and affect valuation confidence.

How BuyingStation Supports M&A Advisors

BuyingStation, the Procurement Intelligence Platform for the Office of the CFO, helps businesses establish structured supplier governance before and during transaction processes.

We help CFOs control financial and compliance risk to support rapid growth.

By ensuring supplier commitments remain visible, governed and defensible, advisors gain a clearer operational picture when presenting the business to investors or buyers.

We help businesses ensure:

- Supplier relationships and commercial commitments are visible
- Procurement decisions are structured and documented
- Contract exposure and renewal timelines are understood
- Procurement activity is supported by clear audit trails

This allows legal advisors to work with clearer operational information during transactions.

Why Supplier Governance Matters in Transactions

Supplier ecosystems represent a significant portion of a company's operational and financial exposure.

Contracts, supplier dependencies and commercial commitments often influence margin resilience, operational stability and long-term liabilities.

When these relationships are not clearly governed, buyers and investors may struggle to gain confidence in the underlying operational structure of the business.

For M&A advisors, this can create:

- ✔ Additional diligence complexity
- ✔ Slower deal processes
- ✔ Increased scrutiny of operational risk

When supplier commitments are structured and visible, transactions move more efficiently and operational risk becomes easier to assess.

Supporting Transaction Readiness

We help portfolio companies become transaction-ready before diligence begins.

This includes:

- Supplier Visibility: A clear view of organisational supplier relationships, contracts and spend exposure
- Procurement Governance: Structured sourcing decisions and supplier due diligence
- Contract Control: Visibility of contract terms, renewal timelines and commercial commitments
- Diligence Readiness: Audit-ready procurement documentation that supports faster diligence

For advisors, this reduces uncertainty and improves the quality of information available during a transaction.

Check out our ROI Calculator!

See the potential savings and efficiency gains of adopting BuyingStation.

Click [here](#) or scan the QR code to calculate your ROI.



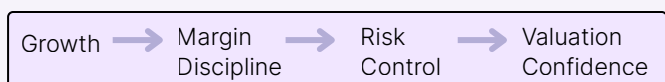


The Governance Bridge to Valuation Confidence

As businesses grow, supplier activity and commercial commitments increase across the business.

When procurement governance is structured and connected to financial oversight, businesses gain stronger control over how supplier activity affects financial performance.

This creates a clear progression:



When supplier commitments are visible and governed, investors gain confidence in the operational foundations of the business.

BuyingStation's Operating Model

BuyingStation combines structured governance, platform visibility and human expertise to ensure supplier commitments remain controlled as businesses scale.

Our operating model connects four capabilities:

- Spend Insight: Visibility of supplier relationships, contracts and organisational spend
- Opportunity Identification: Identification of supplier commitments that affect financial performance and risk
- Procurement Project Execution: Structured sourcing processes and supplier evaluation
- Platform Governance: A controlled environment connecting supplier insight, procurement activity and financial oversight

This ensures supplier decisions remain visible, defensible and aligned with financial governance.

Partnering with M&A Advisors

BuyingStation works alongside advisors to help businesses strengthen operational governance before and during transaction processes.

For businesses planning a transaction, this provides:

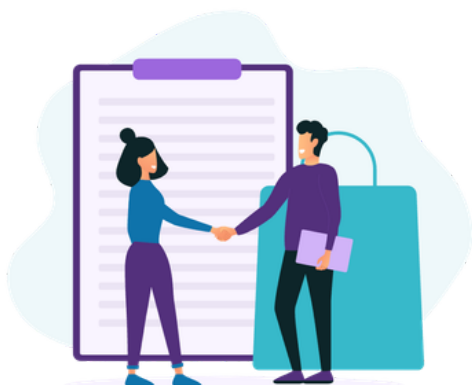
- ✓ Clearer operational visibility
- ✓ Reduced transaction risk
- ✓ Faster diligence processes
- ✓ Stronger investor confidence

By strengthening supplier governance early, transactions become easier to manage and valuation confidence improves.

Triple ISO Certifications



BuyingStation is **Cyber Essentials Certified**



- www.buyingstation.com
- info@buyingstation.com
- 0330 139 7969